

Hilco APAC undertakes diligence services on behalf of clients who want a deeper, practical understanding and confidence in the borrowing base for lending approval.

Setting up successful relationships between lenders and borrowers

The relationship between the lender and borrower starts with a mutual understanding of collateral and its part in lending security. Our discovery work includes a deep dive into operating assets, taking the time to understand unique operational practices and bridging the gap between financiers and the borrowing company that allow them to navigate future financial risk and opportunities.





- Our local expertise, coupled with a global community of asset experts allows us to provide actionable insights & recommendations to inform investors, lenders and borrowers on risk mitigation and loan availability opportunities.
- With a focus on understanding asset values and performing comprehensive diligence on collateral, we provide you with an unparalleled independent perspective on the borrower. Our insights and diligence aims to assist all providers of capital, i.e. leveraged, special situations, senior secured - term debt and unitranche type facilities not just ABL facilities that are frequently driven by the borrowing base.

Valuation & Diligence services, the Asset Smarter way

Want to know more? Call 13000 HILCO or speak directly to your key contact.







Your Key Contacts



Greg Hardiman Director, Deals & Origination +61 412 229 350 ghardiman@hilcoglobal.com



Ben Roden MD, Valuation & Diligence Services +61 412 229 350 broden@hilcoglobal.com

